

Message Text

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ACTION COME-00

INFO OCT-01 AF-04 ISO-00 EB-07 RSC-01 FEA-01 CIAE-00

INR-05 NSAE-00 USIA-06 /025 W
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R 111536Z DEC 74

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 7171

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E.O. 11652: N/A

TAGS: ENRG, BEXP, BMEP, NI

SUBJECT: BUSINESS FORUM BY U.S. INDUSTRY TASK FORCE

REF: STATE 269716

1. IN GENERAL, TYPE OF AGENDA OUTLINED REFTEL QUITE
ACCEPTABLE TO EMBASSY, SUBJECT ONLY TO CAVEAT STATED PARA 2 LAGOS
11344. FOR PLANNING PURPOSES, EMBASSY OFFERS FOLLOWING COMMENTS.

2. MINISTRY OF INDUSTRIES IS RESPONSIBLE FOR PETROCHEMICAL
AND FERTILIZER PROJECTS, WILL THEREFORE HAVE TO BE ACCORDED
BILLING WHICH PARALLELS THAT OF MINES AND POWER. MINISTRY
OF EXTERNAL AFFAIRS WILL PROBABLY BE RESPONSIBLE FOR GRANTING
PERMISSION FOR VISIT AND FOR PREPARING AGENDA.

3. EMBASSY WILL OF COURSE DO UTMOST TO ACHIEVE WORKABLE AGENDA
SUCH AS PROVIDED REFTEL AND WILL HAVE OBTAINED INDICATIONS OF
FMG'S THINKING AS SOON AS VISIT DISCUSSED WITH THE INTERESTED
MINISTRIES, BUT FINAL ARRANGEMENTS WILL HAVE TO BE WORKED OUT
WITH FMG IMMEDIATELY PRIOR TO VISIT, WILL BE LARGELY DICTATED BY
FMG, AND MIGHT DEPART CONSIDERABLY FOR BETTER OR WORSE FROM
WHAT WE SEEK.

4. MINISTRY OF MINES AND POWER OR NIGERIAN NATIONAL OIL
CORPORATION WOULD BE UNLIKELY TO HOST LUNCHEON OR OTHER
SOCIAL EVENT. NEITHER IS KNOWN TO HAVE DONE SO ON ANY
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RECENT OCCASION. PRINCIPALS CANNOT BE COUNTED ON TO ATTEND

SOCIAL EVENTS GIVEN BY OTHERS.

5. DIRECTOR OF PETROLEUM RESOURCES FEYIDE IS NOT RESPONSIBLE FOR NNOC WHOSE SPOKESMAN WOULD MORE LIKELY BE ASIODU, MARINHO, UWAMU, OR BADEJO. NNOC HAS NO CURRENT PROGRAMS FOR DEVELOPMENT OF PETROCHEMICAL AND FERTILIZER FACILITIES (SEE PAR 3). IN GENERAL, NNOC ADMINISTERS PROGRAMS (E.G. EXPLORATION, PRODUCTION CONTRACTS, PARTICIPATION, CRUDE OIL SALES) AFTER PROJECTS HAVE BEEN DEVELOPED BY MMP.

6. TASK FORCE WOULD NOT BE LIKELY TO MEET WITH INDERLINGS LIKE IBE, AKPE, AND SOGBAMU, ALTHOUGH THEY MIGHT ATTEND MEETINGS AT WHICH THEIR SUPERIORS ARE SPOKESMAN.

7. NIGERIAN-AMERICAN CHAMBER OF COMMERCE MIGHT BE WILLING HOST SOCIAL EVENT, BUT IT MORE LIKELY LUNCHEON THAN WORKING BREAKFAST.

8. FMG OFFICES CLOSE AT THREE PM, NNOC AT 4:30.

9. AS DISCUSSED LAGOS 11344, IT IS NOT APPARENT TO EMBASSY WHY U.S. INDUSTRY PRESENTATIONS SHOULD BE LIMITED TO LNG IF TASK FORCE EQUALLY INTERESTED IN PETROLEUM REFINING, OIL TANKERS, PETROCHEMICALS AND FERTILIZER.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INDUSTRY, MEETINGS, POLITICAL LEADERS
Control Number: n/a
Copy: SINGLE
Draft Date: 11 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: boyleja
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974LAGOS11343
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740360-0840
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741244/aaaablpe.tel
Line Count: 85
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 74 STATE 269716
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 03 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 SEP 2002 by WorrelSW>; APPROVED <18 MAR 2003 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BUSINESS FORUM BY U.S. INDUSTRY TASK FORCE
TAGS: ENRG, BEXP, NI, US
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005